

# Finding the right finance for your needs



*We see creating and looking after your wealth as a lifelong commitment. That's why we offer regular financial advice and guidance throughout the different stages in your life. Together, we can build the financial wealth that lets you enjoy the truly important things in your life.*

There are many reasons why people seek financing. You may have decided to consolidate debts, seek a mortgage for a home or investment property or negatively gear a share market investment.

There are even more loan products on the market and this is where you can hit a stumbling block – finding the right finance for your needs. With lots of options and loan providers out there, it is virtually impossible to research the right product from a company you can trust on your own.

## **Genesys Strategic Finance**

Genesys can help you source the right loan for your needs. We act as loan and mortgage brokers on your behalf, doing all the research and applying our experience and knowledge to your benefit.

## **Access to over 35 lenders**

Rather than running everywhere filling in application forms and being grilled over and again about your finances, we can help you find the right finance product to meet your needs.

Through us you can access over 35 bank and non-bank lenders and you'll only have to go over your financial details once. Not only will it save you time, but importantly, given our extensive knowledge of the loan products available, it could save you a considerable amount of money too.

## **The right mortgage**

A mortgage, whether it's for your home or for an investment property, is a big commitment often lasting decades. You want to make sure that the mortgage you pick is right

for your needs. Do you want fixed or variable interest? Do you need a redraw facility? Are there any penalties for early repayment? We know the right questions to ask, both of you and of any potential loan companies to ensure you get the mortgage product you are most comfortable with.

Genesys sifts through the many options for you, offering you the best possible solution to meet your financial needs.

## **Holistic approach**

Because Genesys is not simply trying to 'sell' you a loan, we can take a holistic approach to your finances and help structure your loan or loans in the most beneficial way. We're working for you, not the lender, to make the process of sourcing the right loan as easy as possible.

*Genesys – working for you, not the lender*

**Note:** Advice contained in this flyer is general in nature, and does not consider your particular situation or needs. Please do not act on this advice until its appropriateness has been determined by a qualified adviser.

For more information on the services offered by Genesys Wealth Advisers, please contact us on 1800 066 577.

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